

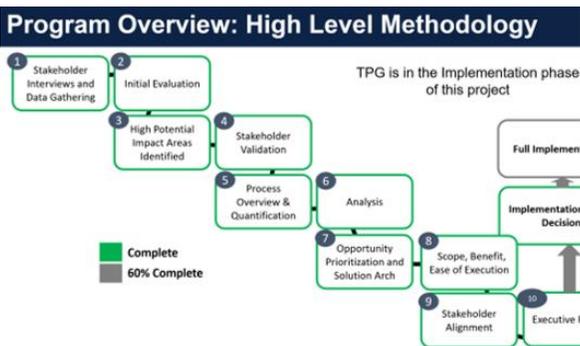


# BUSINESS INFRASTRUCTURE IMPLEMENTED IN A PE OWNED MILITARY DEFENCE CONTRACTOR

## BACKGROUND

This company is recognized worldwide as the leader in contracted airborne flight training, however due to enormous growth, has not invested in proper business infrastructure. TPG conducted an 8 week diagnostic study, identifying 10 core programs/streams of work and has been in implementation of those 10 core streams for the past 9 months.

## APPROACH



## RESULTS

- Engaged **80% of the organization** in 8 week diagnostic
- Identified **~1000 pain points** across all departments
- Recommended 10 programs worth **\$3.2M in benefits with \$1.5M in year 1** – covers 79% of pain points
- Have been in implementation for 60% of engagement and have **realized \$700K** to date – on target for full savings
- Implemented new IT infrastructure/strategy, logistics & technical services projects, travel/expense system, process infrastructure, communications / change management structure, flight operations projects & balanced scorecard